

Contract Award Recommendation Report

CONTINUING HEALTHCARE (CHC)
ANY QUALIFIED PROVIDER (AQP)

WOLVERHAMPTON CCG

Report Prepared By:
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1. Participating Commissioners

This service is being commissioned by Wolverhampton Clinical Commissioning Group (CCG) under an Any Qualified Provider (AQP) process. Arden & GEM Commissioning Support Unit managed the procurement on behalf of Wolverhampton CCG.

2. Background

This opportunity was advertised in Contracts Finder on the 01st February 2016 and closed on the 04th March 2016.

The contracts that will be awarded under AQP are zero value, zero activity; the patient determines which provider they wish to use to undertake their treatment.

All patients who meet the “referral” requirements are eligible to use the service and can select whichever Any Qualified Provider they wish.

The contracts awarded will run for an initial 3 year period from 01st June 2016 and will end on 31st May 2019. There are opportunities for the CCG to open up additional windows to allow further providers to submit applications to increase service coverage.

3. The AQP Process

3.1 Background

Thirty-two [32] organisations (“Applicants”) expressed an interest in bidding for the project by registering on BRAVO during the Contracts Finder advert period. The closing date for receipt of applications was 5pm on 04th March 2016. Nine [9] organisations completed and returned an AQP accreditation questionnaire by the closing date.

Responses were received from:

	Company Name
1	Bupa Care Services Ltd
2	Caram [AH]
3	Carnoul Healthcare Agency
4	Four Seasons Health Care Limited
5	Goldthorn Lodge Limited
6	MACC Care Limited
7	The Sycamores
8	Veronica House Limited
9	Wellesley House Nursing Home Ltd

All organisations who wish to provide a service under AQP must:

- Agree to the Standard NHS Contract ;
- Agree to the tariff set by the Commissioner for the service.
- Agree to adhere to the service specification.

Responses were not received from twenty-three [23] providers. Reasons for non-response were not provided from the majority however three [3] providers cited their reason for non-response being the service being outside of their core service offer.

3.2 Tariff

The tariffs have been set at (1) EMI £725 per week (2) Mental Health £700 per week (3) Physical Disability £700 per week per patient and these tariffs were accepted by all providers that submitted an AQP response. These tariffs were presented at the market engagement event that was held by the CCG prior to the procurement commencing.

3.3 Evaluation of Accreditation Questionnaires

The AQP Offer Document sets out the minimum standards that applicants must achieve in order to qualify as an “Any Qualified Provider”. The AQP Offer Document consists of a total of 8 sections. Section 7 (Service Specific) and 3 (Regulation) only were evaluated by Wolverhampton CCG. All other sections were evaluated by the CSU.

Evaluation was undertaken by the following CCG representatives

Name	Role
Maxine Danks	Commissioning Lead
Molly Henriques-Dillon	Quality Nurse Team Leader
Joanne Lake	Lead Nurse – Individual Care Team
Dorothy McIntosh	Commissioner

All “scored” questions are marked as pass\fail and in order to qualify an applicant must achieve a pass on all of the pass\fail questions.

During the evaluation process evaluators raised a series of clarification questions where the response was ambiguous or contradictory and applicants responded accordingly.

4 Evaluation Results

A summary of the results of the AQP Accreditation Questionnaire evaluation is detailed in the following table with a more detailed summary provided in Appendix 1.

	Company Name	Pass / Fail	Justification
1	Bupa Care Services Ltd	PASS	Scored a PASS on all PASS/FAIL questions
2	Caram [AH]	PASS	Scored a PASS on all PASS/FAIL questions
3	Carnoul Healthcare Agency	FAIL	Scored a FAIL on some PASS/FAIL questions Reasons for failure are stated within the Authority Decision Report – Appendix One.
4	Four Seasons Health Care Limited	PASS	Scored a PASS on all PASS/FAIL questions
5	Goldthorn Lodge Limited	PASS	Scored a PASS on all PASS/FAIL questions
6	MACC Care Limited	PASS	Scored a PASS on all PASS/FAIL questions
7	The Sycamores	PASS	Scored a PASS on all PASS/FAIL questions
8	Veronica House Limited	PASS	Scored a PASS on all PASS/FAIL questions
9	Wellesley House Nursing Home Ltd	PASS	Scored a PASS on all PASS/FAIL questions

5. Impact of Project on Equality & Social Values

The service will be delivered in compliance with the Equality Act 2010, the Human Rights Act 1998; and the principles, rights and pledges set out in the NHS Constitution. The service providers will be required to regularly report to the commissioning organisation on operational evidence to provide assurance that services are compliant with s149 (1) of the Equality Act 2010 – the Public Sector Equality Duty. The award of contract will have no negative impact on the Social Value assessment undertaken by Wolverhampton CCG.

6. Recommendations

6.1 That a contract is awarded to the following providers:

- BUPA Care Services Ltd
- Caram [AH]
- Four Seasons Health Care Limited
- Goldthorn Lodge Limited
- MACC Care Limited




- The Sycamores
- Veronica House Limited
- Wellesley House Nursing Home Ltd

6.2 The AQP accreditation will be the initial 3 year period.

6.3 The contract will be made under the Terms of the NHS Standard Contract 2016/17.

6.4 Whilst not obliged to, the CCG may wish to open further rounds for accreditation during the AQP accreditation period to increase the number of AQP providers available for patients to choose from or to meet any shortages in number of providers for a particular area within the region.

APPENDICES

Appendix 1 – Evaluation Outcome	 Authority Decision Report.xls
Appendix 2 – Service Specifications	 Service Specification CHC Physical Health 1  Service Specification Template for MH CHC

Recommendations approved by:

Name: Laraine Wooding

Signature:



Title: Senior Procurement Manager

Date: 19th April 2016